

Iden vs Lumos

Coverage, control, and cost: a detailed breakdown for IT and security teams evaluating IGA solutions.

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Lumos started as a SaaS management platform and added IGA on top. That history shapes what it's strong at: self-service access requests, license optimization, and coverage for your top-50 SaaS apps. Where it runs into trouble is the long tail: niche apps, internal tools, on-prem systems, and anything that requires a connector your team has to build and maintain.

That's the gap Iden fills. This guide covers what each does well, where each falls short, and how to pick.

When to choose Lumos

Lumos is a serious platform. If your situation fits the profile below, it deserves a real look.

- Your stack is primarily modern SaaS with Okta or Google Workspace as IdP, popular apps like Salesforce, Slack, GitHub. Lumos covers these well.
- AppStore UX is a genuine priority. Users requesting access via Slack or web is consistently the most praised thing about Lumos.
- SaaS spend management matters as much as governance. Lumos unifies license optimization, shadow IT discovery, and IGA in one platform.
- Your access reviews stay under 1,000 users per campaign. Lumos's Albus AI agent meaningfully reduces reviewer burden at this scale.
- You have internal dev capacity to build and maintain custom connectors using Lumos's SDK when you hit the catalog wall.

When to choose Iden

Lumos is built for a cloud-native SaaS stack. Once you step outside that, on-prem or custom apps, NHI at scale, contractors, the gaps compound.

- Your stack has apps that lock SCIM behind enterprise tiers. Lumos relies on SCIM and forces the same upgrades as any enterprise IGA. Iden doesn't.
- Your stack has on-prem, legacy apps, or internal tools. Lumos's on-prem coverage is explicitly limited. Iden governs them natively.
- You need custom connectors but don't have dev resources to build them with Lumos SDK. Iden builds and ships connectors in under 48 hours.
- You need to govern non-human identities: service accounts, API keys, OAuth grants, AI agents. NHI governance is native in Iden. Lumos has it on their 2026 roadmap.
- Access review campaigns run across more than 1,000 users. Lumos has reported timeout issues at this scale. Iden has no ceiling.
- You need transparent, flat pricing without buying the full suite upfront. Lumos requires all modules live for a stable UX. Iden starts at \$7.50/user/mo, flat.
- You run multiple IdPs or a non-standard IdP setup. Iden works with any combination. No migration required.
- Contractor and partner lifecycle needs to be governed the same way FTEs are. Iden has native non-FTE lifecycle management.

Already using Lumos AppStore? Iden can run alongside or replace it. Most teams run parallel for 30-60 days and cut over when ready. Your existing IdP setup stays untouched.

Shared capabilities

Before the differences, here's what's equivalent. Both handle the core of identity governance.

| Capability | Lumos | Iden |
|---|-------|------|
| JML workflows (joiner, mover, leaver) | ✓ | ✓ |
| Access certification campaigns (UARs) | ✓ | ✓ |
| SCIM provisioning | ✓ | ✓ |
| Self-service access requests (Slack, web, ITSM) | ✓ | ✓ |
| Audit logs and compliance reporting | ✓ | ✓ |
| Slack and email notifications | ✓ | ✓ |

Where they differ

The shared ground ends there. Coverage, control, and cost are the three areas where Lumos's limits start to show.

1. Iden covers your entire stack. SCIM or not.

Lumos claims 300+ integrations. The catalog is solid for popular SaaS: Salesforce, AWS, Slack, GitHub, Zendesk, Google Workspace. Lumos doesn't specify which of those integrations are SCIM-based vs API-based. For most SaaS apps, there is no provisioning API at all. Only developer-workflow tools tend to expose one. So most of that catalog is SCIM-based: forced tier upgrades apply.

Coverage drops fast once you move off the top-50 list. Gartner Peer Insights reviewers are direct about it.

For apps outside the catalog, Lumos provides a Connector SDK, but your team builds and maintains those connectors.

Iden offers 180+ connectors: SCIM, API, or custom when neither is available, all built by Iden, not your team. Anything outside the catalog, we build a connector in 48 hours.

| Capability | Lumos | Iden |
|----------------------------|---|-------------------------------|
| Non-SCIM apps | Integration depth varies | 180+ connectors native |
| On-prem and legacy systems | Very limited (Gartner-confirmed) | All, incl. mainframes |
| Custom connectors | Customer builds via SDK | Ships in <48 hr |
| NHI governance | Discovery only (policy: 2026) | Native today |
| Multi-IdP support | Overlays on existing IdP | Any IdP, no migration |
| SCIM tax | ~70% of your stack | No |
| Shadow IT discovery | Yes | Yes |
| Time to first 15 apps | Hours to days (top SaaS) | <1 hour |
| Engineering dependency | Moderate to high for custom apps | None |

2. Controls that go deeper than Lumos's.

Coverage gets you connected. Control is where the real governance work happens, and where Lumos's limits start to compound.

Lumos governs at the entitlement and role level for connected apps, which is better than Okta IGA's group-only ceiling. But the depth depends entirely on what each connector exposes. For apps built on the SDK by your team, that's a moving target.

Access review campaigns above 1,000 users have reported timeouts. Large campaigns require careful scoping and batching.

NHI governance is a real gap today. Discovery and ownership mapping are live. Anomaly detection, context-aware policies, and bot-vs-human logic in access reviews are Coming in 2026. If you need NHI governance now, that roadmap doesn't help.

Lumos also requires full suite implementation before the platform experience stabilizes. You can't piece-meal it. Access Requests, UARs, Lifecycle Management, and Entitlement Audit Management all need to be live before things work as marketed.

Iden has no hard caps. No access review ceiling. NHI governance native today. Contractor and partner lifecycle built in. Engineering dependency: none.

| Capability | Lumos | Iden |
|-------------------------------------|-------------------------------|-----------------------|
| Permission granularity | Entitlement/role level | Fine-grained |
| Access review scale | Timeouts above 1,000 users | No ceiling |
| NHI lifecycle management | Discovery only (policy: 2026) | Native today |
| NHI anomaly detection | Coming 2026 | Native today |
| Contractor lifecycle management | Limited | Native |
| SoD at transaction level (e.g. SAP) | Documented gap | Supported |
| All-or-nothing implementation | Yes, full suite required | Modular |
| Custom connector ownership | Customer team (SDK) | Iden builds it |
| Engineering dependency | Moderate to high | None |

3. Transparent pricing. No module bundling.

Lumos doesn't publish pricing. No tiers, no per-user list price on the website. Demo required for a quote. Third-party estimates from 2023-2025 put the range at \$5-10/user/mo depending on company size, before module stacking.

The module problem is where it gets real. IGA, SaaS Management, and AppStore are separate modules. Practitioners consistently report that you need to buy and implement all of them to get a stable experience. "You can't really piece meal this platform" is a direct quote from a Gartner Peer Insights reviewer.

Module bundling: the hidden cost

Lumos sells IGA, SaaS Management, and AppStore as separate modules. All three need to be live before the platform stabilizes.

Iden has everything rolled into one. Starts at \$7.50/user/mo. All connectors included.

SCIM tax

The SCIM tax: Lumos doesn't publicly say which of its 300+ connectors are SCIM-based vs API-based. For most SaaS apps, there's no user provisioning API at all. Only developer-workflow tools tend to expose one. For the rest, SCIM is the only path. The forced upgrade is real for most of your stack. Iden provisions on standard plans. No forced upgrades.

| App | Standard plan | Enterprise (for SCIM) | Jump |
|------------|--------------------------|-------------------------|------|
| Salesforce | Starter (\$25/u/mo) | Enterprise (\$175/u/mo) | 7x |
| Figma | Professional (\$16/u/mo) | Enterprise (\$90/u/mo) | 5.6x |
| GitHub | Team (\$4/u/mo) | Enterprise (\$21/u/mo) | 5.3x |
| Slack | Pro (\$7.25/u/mo) | Business+ (\$15/u/mo) | 2.1x |
| Notion | Plus (\$10/u/mo) | Enterprise | ? |
| Linear | Basic (\$10/u/mo) | Enterprise | ? |
| Loom | Business (\$18/u/mo) | Enterprise | ? |
| Mixpanel | Growth | Enterprise | ? |

On a 300-person team, the Figma upgrade alone is **+\$22,200/year** just to unlock automated provisioning. Iden works on standard plans. No upgrades required.

Iden starts at \$7.50/user/mo. Vol discounts at 500+ users. All connectors included. No custom connector development required. Spend reclaim built in.

Pricing comparison

| | Lumos | Iden |
|--------------------------|--------------------------------------|-------------------------|
| Published pricing | Custom quote only | \$7.50/user/mo |
| Module bundling required | Yes, full suite for stable UX | No, modular |
| All connectors included | SDK builds on your team | Yes |
| SCIM tax | ~70% of your stack | No |
| Volume discounts | Yes (negotiated) | Yes (500+ users) |
| Implementation time | Weeks to months (full suite) | Under 24 hours |
| SaaS spend optimization | Built in (SaaS management module) | Built in |

Common questions

Lumos has a great AppStore UX. Does Iden match it?

Iden has AppStore-style self-service via Slack, web, and API. Lumos's AppStore is a genuine strength, it was the original product before IGA was added. Both are worth demoing with your actual apps before deciding.

Lumos claims 300+ integrations. Does Iden have that?

Iden's 180+ connectors work without SCIM. Lumos doesn't disclose which of its 300+ are SCIM vs API, and for most SaaS apps, there's no provisioning API anyway. So most of that catalog is SCIM-based: forced tier upgrades apply. Not with Iden.

Can I buy just the IGA module from Lumos?

Practitioners consistently report that you need to buy and implement the full suite before the experience stabilizes. "You can't really piece meal this platform" is a direct quote from a Gartner Peer Insights reviewer. Iden is modular: start with what you need, add more when it makes sense.

We're already using Lumos. How does switching work?

Most teams run parallel for 30-60 days. Iden connects to everything Lumos isn't covering and you cut over when you're ready. Your existing IdP, SSO, and MFA stay untouched. Iden's onboarding team mirrors your existing setup.

Lumos does SaaS spend management too. Is that part of Iden?

Yes. Shadow IT discovery and SaaS spend optimization are built into Iden. Lumos's SaaS management is more mature and was the original core product. If spend management is the primary driver, run a side-by-side demo.

We have a SOC 2 audit in 3 months. Is that enough time?

Yes. Most Iden customers are audit-ready within 2 weeks of go-live. Audit evidence for access reviews, task logs, and certification campaigns available in real-time.

See how your Lumos gaps close with Iden.

No deck. No discovery call. Just the product, with your apps, your IdP, your actual environment.

[Click here](#) to get in touch with us over email.